

Hess Memorial Hospital
1050 Division Street
Mauston, WI 53948
(608) 847-6161

Type: GMS
Control: Other Not for Profit
Fiscal Year: 10/01/01 to 09/30/02

County: Juneau
Analysis Area: North Central (6)
Volume Group: 4

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	59.5%	57.4%	1.04	62.1%	0.96	50.4%	1.18	57.0%	1.04
Obstetrics	30.6%	39.6%	0.77	42.4%	0.72	30.6%	1.00	32.0%	0.96
Pediatrics	. %	48.0%	.	53.9%	.	22.2%	.	. %	.
Total hospital	56.4%	55.9%	1.01	64.4%	0.88	47.3%	1.19	54.3%	1.04
Average Census (Patients)									
Adult medical-surgical	19.6	30.4	0.65	30.1	0.65	16.9	1.16	18.8	1.04
Obstetrics	1.2	3.9	0.32	3.0	0.41	1.8	0.69	1.3	0.96
Pediatrics	0.0	1.8	0.00	1.4	0.00	0.1	0.00	0.0	.
Total hospital	20.9	55.4	0.38	51.9	0.40	23.1	0.91	20.1	1.04
Average Length of Stay (Days)									
Adult medical-surgical	3.6	3.9	0.93	3.9	0.95	3.4	1.08	3.6	1.01
Obstetrics	2.0	2.4	0.81	2.5	0.79	2.3	0.86	2.0	0.96
Pediatrics	.	2.4	.	3.0	.	2.1	.	.	.
Total hospital	3.5	4.3	0.80	3.9	0.90	3.5	1.00	3.4	1.01
Surgical Operations									
Inpatient	476	1,424	0.33	1,480	0.32	639	0.75	463	1.03
Outpatient	1,085	3,187	0.34	1,841	0.59	2,057	0.53	1,042	1.04
Inpatient as % of all surgeries	30.5%	30.9%	0.99	44.6%	0.68	23.7%	1.29	30.8%	0.99
Outpatient Visits									
Non-emergency visits	73,777	75,046	0.98	49,906	1.48	46,302	1.59	69,748	1.06
Emergency visits	14,619	14,086	1.04	11,727	1.25	11,109	1.32	12,433	1.18
Full-time Equivalents (FTEs)									
Administrators	2.4	14.8	0.16	12.2	0.19	10.0	0.24	2.4	1.00
Nurses, licensed	63.9	160.1	0.40	135.1	0.47	78.8	0.81	56.9	1.12
Ancillary nursing personnel	43.6	54.3	0.80	67.3	0.65	25.5	1.71	36.8	1.19
All other personnel	256.6	384.2	0.67	331.8	0.77	202.3	1.27	205.1	1.25
Total FTEs	366.6	613.5	0.60	546.4	0.67	316.6	1.16	301.2	1.22
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.5	14.6	0.31	13.5	0.33	18.0	0.25	4.9	0.93
Nurses, licensed	121.3	157.9	0.77	150.3	0.81	141.5	0.86	116.7	1.04
Ancillary nursing personnel	82.7	53.6	1.54	74.8	1.11	45.8	1.81	75.4	1.10
All other personnel	486.8	378.9	1.28	369.1	1.32	363.5	1.34	420.4	1.16
Total FTEs	695.3	605.0	1.15	607.8	1.14	568.9	1.22	617.4	1.13

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	37	Health maintenance		Beds set up and staffed	0	Bassinets	5
Discharges	2,268	organization (HMO)	Yes	Discharges	0	Total births	209
Inpatient days	7,617	Preferred Provider		Inpatient days	0	Newborn days	368
		organization (PPO)	No				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	33	1,966	7,170	59.5%	19.6	3.6
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	4	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	4	229	447	30.6%	1.2	2.0
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	. %	0.0	.
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	0	4	2.4	Radiological services personnel	0	16	7.9
Physicians and dentists	8	11	15.6	Occupational therapists	1	3	3.1
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	2	0.8
Registered nurses	42	32	58.4	Physical therapists	3	2	4.1
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	4	3.2
Licensed practical nurses	2	2	3.5	Recreational therapists	0	0	0.0
Ancillary nursing personnel	23	31	43.6	Psychologists	0	0	0.0
Physician assistants	10	1	10.0	Social workers	0	4	1.6
Nurse Practitioners	2	0	2.0	All other health professionals	29	34	55.8
Medical records personnel	0	3	1.6	All other personnel	72	70	138.9
Pharmacy personnel	4	2	4.9	-----			
Clinical laboratory personnel	0	17	9.2	TOTAL	196	238	366.6

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$51,457,993	Cash and cash equivalents	\$3,968,972	Current liabilities	\$5,834,861
Less deductions	20,850,644	Net Patient receivables	6,576,587	Long-term debt	27,681,244
Net patient revenue	30,607,349	Other receivables	18,608	Other liabilities	600,000
Plus other revenue	230,565	Land, bldgs and equip: Net	37,665,380	Subtotal	34,116,105
Total revenue	30,837,914	Other assets	2,489,601		
Less expenses	31,293,595			Unrestricted fund balance	16,603,043
Nonoperating gains/losses	142,756	Total Assets	\$50,719,148	Total liabilities & fund balance	\$50,719,148
Net Income	\$-312,925			Restricted fund balances	\$707,944

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 6		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$23,130,717]	45.0%	41.7%	1.08	48.8%	0.92	46.7%	0.96	45.6%	0.99
Medical Assistance [\$5,613,945]	10.9%	9.0%	1.21	8.0%	1.37	7.5%	1.45	9.9%	1.10
Commercial [\$19,602,038]	38.1%	43.2%	0.88	38.8%	0.98	39.8%	0.96	39.3%	0.97
All other [\$3,111,293]	6.0%	6.1%	0.99	4.4%	1.36	6.0%	1.01	5.1%	1.18
Deductions as % of Total Gross Patient Revenue									
Medicare [\$14,134,746]	27.5%	23.7%	1.16	24.1%	1.14	25.5%	1.08	26.2%	1.05
Medical Assistance [\$3,663,544]	7.1%	6.0%	1.19	5.0%	1.43	4.6%	1.55	6.5%	1.10
Commercial [\$2,029,220]	3.9%	9.4%	0.42	3.5%	1.12	5.6%	0.71	2.9%	1.34
Charity care [\$844,345]	1.6%	1.2%	1.36	1.5%	1.08	1.0%	1.60	1.0%	1.62
All other [\$178,789]	0.3%	1.4%	0.24	0.3%	1.14	0.6%	0.58	0.1%	2.32
Total deductions [\$20,850,644]	40.5%	41.7%	0.97	34.4%	1.18	37.3%	1.09	36.8%	1.10
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	0.7%	5.1%	0.15	4.0%	0.19	3.8%	0.20	1.3%	0.58
Net gains/losses as % of net income	-45.6%	5.3%	-8.61	-16.9%	2.69	11.2%	-4.07	18.6%	-2.45
Expenses as % of Total Expenses									
Salary/fringe benefit[\$18,469,958]	59.0%	47.8%	1.24	49.2%	1.20	53.6%	1.10	61.5%	0.96
Supplies and services[\$7,471,071]	23.9%	40.5%	0.59	38.8%	0.62	33.6%	0.71	25.3%	0.94
Capital component [\$3,736,938]	11.9%	8.7%	1.37	9.6%	1.24	9.5%	1.26	10.1%	1.18
Bad debt [\$1,615,628]	5.2%	3.0%	1.73	2.4%	2.13	3.4%	1.53	3.1%	1.65
Fiscal Statistics									
Operating margin	-1.5%	6.1%	-0.24	6.4%	-0.23	3.7%	-0.40	4.4%	-0.33
Total hospital profit margin	-1.0%	6.4%	#	5.5%	-1.18	4.1%	#	5.4%	-0.19
Return on equity	-1.9%	10.0%	-0.19	8.0%	-0.24	5.3%	#	9.2%	-0.20
Current ratio	2.0	2.5	0.77	1.9	1.01	3.3	0.59	2.0	0.96
Days in net patient accounts receivable	78.4	57.8	1.36	56.4	1.39	59.9	1.31	.	.
Average payment period	73.2	52.6	1.39	62.2	1.18	47.3	1.55	79.6	0.92
Equity financing	32.7%	56.2%	0.58	59.1%	0.55	59.7%	0.55	37.0%	0.88
Long-term debt to equity ratio	1.7	0.5	3.51	0.5	3.58	0.4	4.24	1.4	1.22
Times interest earned	0.7	5.0	0.14	5.0	0.14	2.9	0.24	3.1	0.23
Total asset turnover	0.6	0.9	0.69	0.9	0.70	0.8	0.80	0.6	0.97
Average age of plant: years	8.7	9.5	0.92	9.5	0.92	8.7	1.00	10.0	0.88
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	10.4%	.
Output gross rev (% of total gross pt. rev)	60.0%	44.1%	1.36	40.4%	1.49	57.7%	1.04	59.3%	1.01
Net Revenue Statistics									
Inpatient net revenue per discharge	\$5,419	\$7,870	0.69	\$6,921	0.78	\$5,155	1.05	\$5,146	1.05
Inpatient net revenue per day	\$1,545	\$1,834	0.84	\$1,817	0.85	\$1,472	1.05	\$1,518	1.02
Outpatient net rev per visit	\$212	\$343	0.62	\$380	0.56	\$328	0.65	\$209	1.01